

# COULD YOU USE \$30,000 PER YEAR PART TIME?!

## DO YOURSELF A FAVOR AND JUST LISTEN TO WHAT MARY KAY HAS TO OFFER!

74% of the workforce today are *women*: they all have skin and need to care for it.  
The average woman today spends in excess of \$600 per year just on skin care & cosmetics!  
More and more women start their own businesses to gain more time with family & financial freedom.

Don't stop your regular job....**MARY KAY** is very part-time—at your own schedule!

Of all the millionaires in the world today, only 3% are women!

**AND.....of that 3%.....70% are in MARY KAY!**

### **Three appointments per week\***

3 classes x \$200 avg. sales = \$600 weekly x 42 weeks = \$25,200

200 new *TimeWise* clients + 200 reorders at \$200/year = \$40,000

\$65,200 = Total Annual Sales

**\$32,600 PROFIT**

## WHAT YOU CAN EXPECT FROM YOUR APPOINTMENTS AND REORDER BUSINESS AFTER ONE YEAR....

**A skin care class ranges from 3-6 people (Average 4)  
Sales average about \$200 per class for a new consultant.**

*(Seasoned consultants can have classes ranging from \$500 to \$1000)*

**We retain about 85% of our clients.**

**The average skin care reorders per customer each year is about \$200.**

### **1 Class Per Week\***

85 clients end of 1st Year

Profit/classes = \$4,200 (\$350/mo)

Profit/reorders = \$5,800 (\$475/mo)

**\$10,000 PER YEAR**

### **2 Classes Per Week\***

170 clients end of 1st Year

Profit/classes = \$8,500 (\$700/mo)

Profit/reorders = \$11,500 (\$924/mo)

**\$20,000 PER YEAR**

***If your boss offered to add \$800 to your paycheck each month if you worked just ONE hour overtime each day, WOULD YOU DO IT?!***

#### **Important facts you should know:**

No quotas, No territories, Tax advantages, 90% buy-back guarantee, free and local training

Other avenues of income include team building commissions, free car & insurance, Director commissions & bonuses

No obligation to learn more about this home-based consulting business.

*\*Above figures based on working 4-6 hours per week—42 weeks in a year.*

*Jamison Unit updated 12/04*