

Be Confident.

January Consistency Challenges for the Alive Unit



BE CONFIDENT. IT SOUNDS EASY, RIGHT?

Well, it can be when you're prepared. Before you go to a party or appointment, you'll want to do your homework so you learn about your customers' needs. That way, you can confidently deliver the right products to meet those needs. Before you pick up the phone, why not decide exactly what you want to say. That way, you project confidence from your first hello. When you develop your professional skills through the amazing education that Mary Kay offers and through the day-to-day experience of running your own Mary Kay business, all of these actions can increase your level of confidence. Don't obsess over something that went wrong. Revel in what goes right! Remember, Mary Kay Ash always said that **confidence is built by one small success after the other**. So build those small successes until they become a mountain of confidence for you to climb. *You Can Do It*

YOU CAN DO IT: Sales Challenge: Level 1

Place a \$600++ Section 1 wholesale order in January and you will receive a thank you of \$75.00 retail value of MK product and business essentials from Tammie (product/prizes chosen by your director)

Consultants with Wholesale orders reaching Level 1 (\$600+ wholesale in January) will receive this beautiful piece of jewelry from the Company. The January jewelry piece is a golden stretch bracelet with two charms: one, a super cute bee and the other, a sweet heart with the phrase "You Can Do It" inscribed on the back side.

Consistently placing a \$600+ wholesale order each month will put you on-target for Star Consultant status (Current quarter ends 03-15-20). Being a star for this quarter means you earn a star consultant prize, the monthly YCDI jewelry prize AND qualify for the NEW STAR EVENT in March!



YOU CAN DO IT: Sales Challenge: Level 2

Place a \$400-\$599 Section 1 wholesale order in January and you will receive a thank you of \$50.00 retail value of the MK product and business essentials from Tammie (product/prizes chosen by your director).

YOU CAN DO IT: Sales Challenge: Level 3

Place a \$250-\$399 Section 1 wholesale order in January and receive in the mail a special surprise gift from your director.

YOU CAN DO IT: Team Building Challenge: Add a new team member(s) in January and you and your new member will receive a special gift of the director's choice



Double Success & Twice the Fun!

Seminar 2020 January Double Credit Promotion

Double your success and have twice the fun as you work your business full circle! Jan. 1–31, 2020, you have the chance to earn double credit toward the Seminar 2020 Queens' Courts of Personal Sales, Queen's Court of Sharing and Circle of Achievement or Circle of Excellence. Don't miss this opportunity! It really is true that if you think you can, ***YOU CAN DO IT!***

Double Success & Twice the Fun!

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Double Credit Promotion

